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MINUTEMAN TRUCKS, INC. RECOGNIZED AS A DIAMOND EDGESM CERTIFIED INTERNATIONAL TRUCK DEALER

International Truck Recognizes High-Performing Dealers for Their Commitment to Improving Service Dwell Time

Walpole, MA –June 6, 2016 –Minuteman Trucks today announced that it has been recognized by International Truck as a Diamond EdgesM Certified dealer, a collaborative effort between International Truck and its dealer body to recognize dealers for their commitment to uptime and to drive awareness of the high-performing service offered to customers from dealers with this designation.

"It is an honor for our dealership and people at Minuteman Trucks, Inc., to have earned the Diamond Edge certification," said Richard Witcher, CEO, Minuteman Trucks, Inc. "It validates our commitment to reduce dwell time and improve service for our customers who rely on their trucks every day to maintain and grow their businesses."

"International Truck has an unrelenting passion for delivering on our mission of uptime," said Mark Reiter, vice president, Customer Support, Navistar. "The Diamond Edge Certified Program recognizes dealers with the highest-performing service departments in our network."

Diamond Edge Certification is earned by achieving rigorous parts and service metrics based on customer dwell time, which is the time it takes for a customer to get their truck diagnosed, repaired and back on the road.

To achieve Diamond Edge Certification status, International truck dealers must:

 Meet or exceed service dwell time metrics and define long-term action plans for continuous and ongoing service dwell time improvement at dealership location

- Provide dedicated Accelerated Service lanes where customers receive immediate vehicle
 evaluation by a technician and are informed of required repair, required parts and availability,
 and estimated repair time within two hours of vehicle's arrival
- Enroll new truck orders onto the OnCommandTM Connection remote diagnostics system and designate an OnCommand Connection service champion at each service location
- Participate in the dealership inventory alliance (DIA) parts inventory program to ensure common parts are readily available in dealer inventory

"We are proud to be a Diamond Edge certified International truck dealer serving the New England region because we know that our service is keeping our customers' trucks on the road," added Witcher.

Our two associate dealers, Mid-State International Trucks in Worcester, MA and SAV Transportation Services, Inc. in Wareham, MA are both also Diamond Certified.

About Minuteman Trucks, Inc.

Minuteman Trucks, Inc. is New England's complete medium & heavy-duty truck support center. We are an International and Ford commercial truck dealership for new and used vehicles classes 4-8. We have a complete Service center staffed by Ford, Navistar, and Pierce trained technicians with ASE & EVT certifications. Minuteman also has a full-service Body Shop. Our Parts department stocks over \$1.5 million of parts in the 2-story warehouse. The Lease & Rental department can help you with 1 truck or a whole fleet. Minuteman Fire & Rescue Apparatus, Inc. is your local Pierce and Road Rescue dealer. As a Certified Minority Business Enterprise (MBE) with SDO and GNEMSDC we are able to help your company meet all its diversity requirements. Visit us at: www.minutemantrucks.com

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